

# DIVERSIFIED UNITED INVESTMENT LIMITED

ABN 33 006 713 177

LEVEL 4  
45 EXHIBITION STREET  
MELBOURNE VIC 3000  
AUSTRALIA

TEL (613) 9654 0499  
FAX (613) 9654 3499

## HALF YEARLY REPORT TO SHAREHOLDERS

Dear Shareholder,

20 February 2008

### **Results & Dividend**

On 14 February 2008 the Company released the attached report to the Australian Securities Exchange covering the Company's performance for the half year to 31 December 2007 and the interim dividend declaration.

The key points were:

- Operating Profit after tax and before net realised gains on the investment portfolio was \$9.9 million, up 11% from the prior period.
- Earnings per share based on net operating profit after tax were 8.0 cents, an increase of 11% from the prior period.
- The interim dividend for the half year is 6.0 cents per share (5.5 cents prior period), fully franked, payable on Friday 11 April 2008. The record date for determining entitlement to the interim dividend is 18 March 2008.
- The Company's net asset backing accumulation performance for the six months to 31 December 2007 (assuming all dividends were reinvested) was 3%.

### **Dividend Reinvestment Plan – Discount 5%**


Directors have resolved that for this interim dividend, a discount of 5% from the Current Market Price will apply for shares purchased under the Dividend Reinvestment Plan (DRP).

The Current Market Price is calculated as the average selling price of shares traded on the Australian Securities Exchange on the Record Date of 18 March 2008 and the three business days immediately preceding that date. Shareholders may elect to have all or part of their dividend payment reinvested in new ordinary shares. The last day for receipt of an election notice for participation in the plan is 18 March 2008.

An application form for participation in the Dividend Reinvestment Plan is enclosed. (If you have previously enrolled for participation in the DRP, not withdrawn your participation and wish to continue in the Plan, you need take no action).

The terms of the Dividend Reinvestment Plan are available from the Company's website, [www.dui.com.au](http://www.dui.com.au) or from the Company's Share Registrar by calling 1300 850 505, or by calling this office.

Yours faithfully



**A J Hancock**  
Company Secretary

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14 February 2008

The General Manager  
Australian Stock Exchange Ltd  
10<sup>th</sup> Floor  
20 Bond Street  
Sydney NSW 2000

Dear Sir,

## **Half Yearly Financial Report and Dividend Announcement** **for the Half Year Ended 31 December 2007**

The Directors are pleased to make the following report concerning the company's performance and interim dividend:-

### ***Operating Profit and Realised Capital Gains***

Operating profit after income tax and before net realised gains on the investment portfolio for the half year ended 31 December 2007 was \$9,885,000 (previous corresponding period: \$8,890,000). Operating profit includes special dividends and distributions received of \$1,047,000 (previously \$867,000).

Net realised gains on the investment portfolio after tax were \$10,997,000 (previously \$6,110,000).

Operating expenses (excluding interest) were 0.07% of the average market value of the portfolio (previously 0.11%).

### ***Earnings Per Share***

The operating earnings per share based on the weighted average number of shares on issue for the half year was 8.0 cents per share (7.1 cents excluding the special dividends) compared to 7.2 cents for the half year to 31 December 2006 (6.5 cents excluding special dividends).

Including capital gains and special dividends, earnings per share were 16.9 cents (previously 12.2 cents).

### ***Dividends***

The Directors also announce an interim dividend of 6.0 cents per share fully franked to shareholders registered on 18 March 2008, to be paid on 11 April 2008. The comparable 2007 interim dividend was 5.5 cents per share fully franked. The dividend contains no Listed Investment Company capital gains.

### ***Dividend Reinvestment Plan***

The Company operates a Dividend Reinvestment Plan ("DRP") under which shareholders may elect to have all or part of their dividend payment reinvested in new ordinary shares. Pricing of the new DRP shares will be at a 5% discount to the average selling price of shares traded on the Australian Securities Exchange on the Record Date of 18 March 2008 and the three business days immediately preceding that date. The last day for the receipt of an election notice for participation in the plan is 18 March 2008.

### ***Asset Backing***

The net tangible asset backing per share based on the market valuation of investments was \$4.22 at 31 December 2007 and \$3.75 at 31 January 2008. These calculations are after provision for tax on net realised gains, before tax on unrealised gains and before provision for the interim dividend.

The Company is a long term investor and does not intend disposing of its total portfolio. If estimated tax on unrealised gains were to be deducted, the above figures would be \$3.48 at 31 December 2007 and \$3.15 at 31 January 2008.

The Company's net asset backing accumulation performance for the six months to 31 December 2007 (assuming all dividends were reinvested) was 3%.

### *Investment Portfolio*

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As at 31 December 2007 the twenty-five largest shareholdings of the company, at market values were:

<i>Company</i>	<i>Market Value \$'000</i>	<i>% of Market Value of Total Investments</i>
1. BHP Billiton Ltd	60,210	10.6%
2. Woodside Petroleum Ltd	50,390	8.9%
3. Rio Tinto Ltd	46,882	8.3%
4. QBE Insurance Group Ltd	33,340	5.9%
5. Commonwealth Bank of Australia Ltd	29,550	5.2%
6. ANZ Banking Group Ltd	27,460	4.9%
7. Westfield Group	25,200	4.5%
8. National Australia Bank Ltd	22,674	4.0%
9. Westpac Banking Corporation Ltd	22,336	3.9%
10. Alumina Ltd	20,702	3.7%
11. CSL Ltd	16,907	3.0%
12. Tabcorp Holdings Ltd	14,780	2.6%
13. Woolworths Ltd	13,596	2.4%
14. Perpetual Ltd	13,248	2.3%
15. Suncorp Metway Ltd	11,844	2.1%
16. Brambles Ltd	11,530	2.0%
17. St George Bank Ltd	10,741	1.9%
18. Transurban Group Ltd	10,260	1.8%
19. AGL Energy Ltd	8,658	1.5%
20. Australand Holdings Ltd	8,120	1.4%
21. AXA Asia Pacific Holdings Ltd	7,380	1.3%
22. News Corporation Inc Class A Common CDI	7,014	1.2%
23. ConnectEast Group	6,623	1.2%
24. Telstra – Instalment Receipts	6,340	1.1%
25. Crown Ltd	6,298	1.1%
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	492,083	86.8%
	<hr/> <hr/>	
<b>Total Investments at Market Value and Cash</b>	<hr/> <hr/>	566,531

Yours faithfully



**A J Hancock**  
Company Secretary